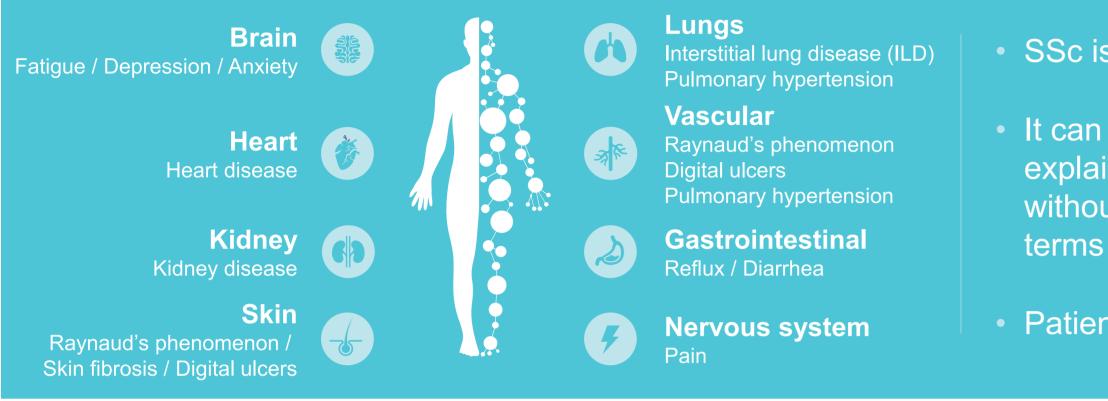
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Divided By a Common Language: Challenges in Physician–Patient Communication Limit

INTRODUCTION





CONSULTATION PATTERN

During effective consultations

- Patients were first invited to tell their story, and then guided by physicians to provide the necessary clinical information
- Physicians expressed empathy, built rapport and checked patients' understanding

However, in many consultations

- Physicians:
- Directed the conversation so patients had little opportunity to explain their concerns or ask questions
- Sometimes asked more than one question at a time, confusing the patient and giving the impression that they were in a hurry
- Sometimes did not give patients the chance to answer a question

USE AND MEANING OF LANGUAGE

Physicians talking to patients

- Used medical terms when describing complicated points
- Used unemotional and matter-of-fact language
- Used metaphors, which helped to give patients a clear understanding

Patients talking to physicians

- Used functional and factual language, unless the physician demonstrated emotional empathy
- Responded to questions rather than sharing the whole story
- Used medical terms without full understanding (meaning physicians may over-estimate the patient's knowledge)



References 1.Mouthon L, et al. Patients' Views and Needs about Systemic Sclerosis and its Management: A Qualitative Interview Study. BMC Musculoskelet Disord 2017;18:230. 2.Gumuchian ST, et al. Exploring Sources of Emotional Distress among People Living with Scleroderma: A Focus Group Study. PLoS ONE 2016:11(3):e0152419. 3.Nakayama A, et al. Patients' Perspectives and Experiences Living with Systemic Sclerosis: A Systematic Review and Thematic Synthesis of Qualitative Studies. J Rheumatol 3.Nakayama A, et al. 2016;43:1363–75.

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SSc is a complex and rare condition

• It can be difficult for physicians to explain the disease and its treatment without using complicated medical

Patients are often left feeling uncertain



Demonstrating empathy:

Patient: "Yes, I kind of get, you know, all the symptoms possible". **Doctor:** "A little overwhelming, I'm sure, right?"

Regarding the consultation pattern:

"He was talking non stop."

"He had his things to say. He did not stop to listen to what I was saying.'

"Sometimes I see him writing in the computer and he asks 'And how have you been?' And he keeps writing."

Demonstrating rapport building:

Doctor: "Do you live by yourself or with family?" Patient: "I live with my daughter, my seventeen year old." **Doctor:** "That's a headache. I'm sorry, I have kids too." Patient: "Oh my God. I agree, totally. I just can't wait until she's off to college. I mean, I need a vacation." Doctor: "Okay, uh-oh. I won't tell her you said that.

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RESULTS

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Patients' understanding of SSc-ILD differed from the medical model of the disease and was often only partly correct

- Physicians and patients had different ways of understanding SSc-ILD
- This affected how patients interpreted information and caused misunderstandings between them and their physicians

 Observe how physicians and patients with SSc-associated ILD communicate

 Assess mutual understanding and identify information gaps



METHODS

- 5 countries

• Patients: 34 to 79 years

DIRECT QUOTES

Regarding the use and meaning of language during the consultations:

"If [doctors] use technical terms, it's beyond me, but a lot of them do that... It used to be like that – I went to lots of doctors and they told me all sorts of things but I didn't know what they meant, but then I found out for myself."

"Of course [the doctor] assumed a lot of knowledge in me, about scleroderma ... and also the lung involvement he also used many specialist terms like fibrosis, lung fibrosis, of course he also wanted a lot of specialis knowledge from me."

Illustrating their understanding of SSc-ILD:

"My body produces too much collagen, it's hard to explain. There are deposits and that is what causes everything to swell, especially the oesophagus, it gets narrower. [The lungs] harden because of the collagen deposits, they get swollen, and this stops them from working properly."

"[The doctor] said it is a congenital disease, it is not because of something I had done or hadn't done to develop this disease, she said that the body itself rejects those cells or something like that..."



• 23 consultations, directly observed and recorded, were assessed Rheumatologists / pulmonologists and SSc-ILD patients (19 real, 4 actors)

CONCLUSIONS



 Communication between patients with SSc-ILD and physicians is sometimes poor, and this could mean:

– Physicians may not always recommend treatment that is best suited to each patient

- Patients may have reduced awareness of how best to manage their condition

• These findings are consistent with those from other recent studies^{1–3}

 Consultation success is optimized when physicians:

- Give patients the opportunity to tell their story

 Express empathy, build rapport and check understanding

- Use metaphors to aid patient understanding

 Physicians should develop strategies to facilitate effective communication

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